



Family Concern: Scozzari Builders

Published: US1: Princeton's Weekly Business Journal, April 4, 2001

The Far some people, what they do for a living is simply in their blood. Brothers Nick and Len Scozzari grew up in the family business. For over 40 years and encompassing three generations, Scozzari Builders, Inc. has been providing commercial and industrial construction services. "When a business bears your name, you take pride in your work," comments Nick Scozzari, Vice President. "When you take pride in your work, the results will always be the best they can be."

Adds Scozzari, When your family owns a business, it's not just what they do, it's also about your contribution. By the time my brother and I were 10, we were already working in the field. We spent our summers and vacations learning the business."

That on-site education put those boys, now grown men, leaps and bounds ahead of their peers. With Nick, now 42, and his brother, 38, the brothers already have 30-plus years experience individually. That experience is reflected in every detail of a project, from its management to actual construction.

And that is what has grown and continues to grow the business. On May 1, Scozzari Builders will be moving into a much-needed larger facility. "The expansion is both a result of where we've been and a directive about where we want to go," says Scozzari. With 12 office employees and 30 tradesmen in the field, the company's goal is to offer more services in-house in order to better accommodate client needs.

"Ideally," says Scozzari, "clients are involved only peripherally in the project. That way it still reflects their needs and vision, but doesn't require that they give much of their time and energy. Clients want to be able to hand over a project to a company, but to do so they need to trust that it will be handled carefully and expeditiously."

The three-generation company can handle any

project that comes their way from concept to completion, site plans to final construction. Currently, Scozzari Builders is working with the Hun School in Princeton to build a new library and academic facility, as well as constructing two additions to the dining hall. The company is also working on building a facility for the performing arts department of Bucks County Community College, a visitor's center for the Howell Living History Farm in Hopewell, and constructing a building for the Assunpink Wildlife Center in Freehold for the State Department of Fish and Game,

Today the family that runs Scozzari Builders consists of Nick, his brother Len, and their father Phil. Each bring to the company their own skill sets: Nick, with expertise in historic restoration, Phil with extensive knowledge of general heavy construction, and Len with expertise in concrete and site work. In addition, each of their tradesmen has a minimum average of seven years experience before being certified to work with the company. Project executives and on-site managers must be master craftsmen with at least 10 years experience.

No matter what, there is always a principal involved in the project so that the product the company delivers is always worthy of bearing the company name.

Scozzari Builders Inc., 243 Lawrenceville Road, Lawrenceville, 609-999-4221— Fax: 609-989-1262
Web Site: www.scozzari.com.

The three-generation Scozzari Builders can handle any project from concept to completion, site plans to final construction.
